

Business-to-Business Canvasser

FXBC Mid North Coast

Port Macquarie, NSW

Join FXBC Mid North Coast, a forward-thinking company committed to revolutionising the way businesses connect and thrive. We pride ourselves on innovative solutions and unwavering dedication to customer satisfaction.

We're on the lookout for a dynamic and proactive individual to join our team as a Business-to-Business Canvasser. As a key member of our sales force, you'll be responsible for reaching out to businesses in the local community to promote our products and services.

Responsibilities:

- Conduct targeted outreach to businesses through cold calling and in-person visits.
- Introduce our company's offerings and value proposition to decision-makers and key stakeholders.
- Generate leads and schedule appointments for the sales team.
- Gather market intelligence and feedback to improve our sales strategies.

Requirements:

- Proven experience in sales
- Excellent communication and interpersonal skills.
- Ability to confidently engage with business owners and decision-makers.
- Self-motivated with a results-driven mindset.
- Strong organisational skills and attention to detail.
- Proficiency in using CRM software and other sales tools.
- Willingness to adapt and learn in a fast-paced environment.

Benefits:

- Competitive base salary with performance-based bonuses.

- Opportunity for career advancement within a growing company.

How to Apply:

Are you ready to take your career to the next level as a Business-to-Business Canvasser? Submit your resume and a brief cover letter highlighting your relevant experience and why you'd be a great fit for our team. We can't wait to hear from you!

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